

Seminars at The Cotton School

www.thecottonschool.com

We offer very intensive seminars tailored to individual interests and requirements in a learning environment designed to foster discussion and understanding of the subjects. There are many available seminar topics listed on our website.

Who Should Attend

Seminars and classes at The Cotton School are designed for cotton growers, ginners, textile mill owners, their executives and managers, as well as cotton merchants, agents/consultants, to assist them in their decisions to sell (producers) and purchase cotton (mills) and to fix their "on call" contracts on the InterContinental Exchange (ICE), formerly the New York Cotton Exchange.

Emphasis will be given to the management of all risks involved in the cotton market, including the hedging of sales, purchases and inventories through risk management strategies.

Class Information

Classes are held at our office in Dallas on a "one-on-one" basis, or with several executives attending from the same company.

Seminars last between two to five days.

Participants should have a background and experience in the cotton industry.

Participants must be fluent in English and/or Spanish.

All materials in English are included, with study materials provided before the class begins.

A summary of the 2011 public seminar agenda is attached for your information.

Dates and duration are set by mutual agreement between the participant(s) and The Cotton School.

Early reservations are advisable.

Fees

Fees are \$1,500.00 for a six-hour day, with a minimum of \$3,000.00

Each additional participant from the same company is due an additional \$250.00/day.

A deposit of \$500.00 is required to confirm the reservation.

Balance of the fee is payable 30 days before the seminar begins.

No refunds will be given following partial or full payment, but funds may be applied to a seminar re-scheduled anytime within one year of the original date.

Hotel accommodations, travel and other expenses are for the account of the seminar participants. We will be happy to supply the names of several hotels located near the Cotton School.

Other Options for Cotton Seminars in the U.S.

- ▶ The Cotton School. Open to the Public - 2012 English and/or Spanish Seminars in the spring and fall depending on demand. Dates have not been set. Contact us for details, infodesk@thecottonschool.com
- ▶ The American Cotton Shippers Association (ACSA) International Cotton School <http://cotton.memphis.edu/>.
- ▶ A shorter course, given at the International Textile Center in Lubbock, Texas, <http://www.texasintlcottonschool.com/>

If you have interest in seminars at The Cotton School, we encourage you to contact us at infodesk@thecottonschool.com for additional information and scheduling.